

# Infocepts & SecurityHQ

## Reducing Risk & Driving Resilience for a Global Technology Leader

“

Resilience is the priority. With SecurityHQ, we are confident in our business continuity in the event of a cyber incident.”

Rajendra V. Jodhpurkar  
Global CIO, Infocepts



## About Infocepts

Infocepts is a global leader in data and AI solutions, empowering Fortune 500 enterprises to accelerate their digital transformation. With over 1200 employees across North America, Europe, and India, Infocepts has been consistently recognised for its high customer retention and multi-year engagements.

As cybersecurity threats grew and continue to grow in complexity, leadership recognised the urgent need for a trusted partner to provide real-time visibility, resilience, and assurance to their board and global operations.

## SOC: Buy vs Build

Before partnering with SecurityHQ, Infocepts faced mounting cybersecurity pressures:



A globally distributed workforce with complex IT environments.



Difficulty scaling an internal SOC team across multiple continents.



Consolidation of real-time insights into incidents and vulnerabilities.



Rising costs and inefficiencies in managing existing tools.

Infocepts attempted to run internal security operations using its own team and tools to counter these challenges. Following consultation with peers across the industry, Infocepts concluded that outsourcing SOC operations to a trusted MSSP was cheaper and more effective than scaling up internally.



We invested in several tools like CrowdStrike, Microsoft technologies, but we needed insight from the tools to move forward. It was not easy to set up our own SOC team. Partnering with SecurityHQ was smarter and more effective. They're a credible partner we trust.

**Rajendra V. Jodhpurkar**  
**Global CIO, Infocepts**

# Partnering for Coverage, Visibility, and Resilience

As a part of its selection, Infocepts CEO demanded complete security assurance from its potential partners. To achieve this Rajendra required an MSSP that could:



Provide real-time insights from multiple logs and tools



Deliver continuous SOC monitoring and incident response



Ensure visibility and resilience across their environment

After an RFP and comparison process, they determined that SecurityHQ was the right choice based on capability, experience, and the team's professionalism.

## Services & Outcomes

### 1. SOC as a Service

SecurityHQ provides Infocepts with bespoke services ranging from 24/7/365 MXDR to proactive security posture management to vulnerability identification.

SecurityHQ's services identify risks and detect remote threats with a 62% lower noise-to-signal ratio than competitors and provides immediate insights into L1 and L2 incidents, whilst simultaneously communicating clear remediation steps. In its three-year partnership, SecurityHQ has supported Infocepts with quarterly reviews and transparent executive reporting.



Visiting a SecurityHQ SOC was impressive and reassuring. I can sleep soundly at night knowing SecurityHQ is watching over us.

**Rajendra V. Jodhpurkar**  
**Global CIO, Infocepts**

## 2. Brand Monitoring

SecurityHQ provides continuous monitoring and external tracking of Infocept's digital presence across public and dark web channels to detect and mitigate threats, including phishing scams, domain spoofing and unauthorised use of brand assets. In the last three years Infocepts has utilised this service to protect the brand's reputation and prevent compromising customers.

## 3. Forensic Analysis (DFIR)

SecurityHQ utilises focused analysis of security incident data to understand the anatomy of attacks, identify affected systems, and prevent future events. This is deployed on a case-by-case basis to investigate and remediate incidents. SecurityHQ's SOC service has successfully completed Infocept's DNS baselining and set up use cases to monitor Data Loss Prevention (DLP) and detect any outside logins to O365.



They can deep dive to event level. That visibility was another reason for opting for SecurityHQ.

**Rajendra V. Jodhpurkar**  
**Global CIO, Infocepts**

## Measuring Impact

By providing expertise in the SOC, as well as fine-tuning processes to enhance their overall security posture, Infocepts can now bounce back quickly from incidents, with full confidence when reporting to the board.



Timely incident response aligned to Infocepts' key performance indicators



Escalation protocols ensured accountability and follow-through.



Quarterly reviews maintained transparency and foresight into their security posture.

## Future Outlook

Infocept's goal is to strategically evolve the partnership to include the following additions:

- Expansion into GRC, dashboards, and associate awareness training.
- Enhancing configuration monitoring and compliance through integration of Infocepts' Cyber Intel solution with SecurityHQ's offerings.
- Continued growth in the North American market, where both companies share a strong presence.
- Expand executive-level reporting, ensuring top leadership has clear, regular visibility into SOC achievements and forward-looking insights.

## Conclusion

By partnering with SecurityHQ, Infocepts transformed its security operations - gaining visibility, resilience, and confidence in a constantly evolving threat landscape. [Visit our website](#) to learn how SecurityHQ can help your organisation.